

Make sure you understand the costs, risks and liabilities of having your own legal entity compared to working under a Shelter provider's legal entity.

American Industries can help you fully understand the costs of setting up and running your operation in the short and long term.

The best way to find the most convenient is to get assistance from a Shelter provider like American Industries.

OPERATIONAL FRAMEWORKS There are 2 start-up alternatives to choose from when expanding your operation to Mexico: establishing your own legal entity or working

under a Shelter Program.

TAX IMPLICATIONS Your company will be taxed in Mexico depending on your incorporation status, and how your inventories, imports, and exports are handled.

and cost-effective region for your operations in Mexico

SITE SELECTION Not all regions have the same profile, benefits and costs. Therefore, it is very important to identify your specific needs and find the region that best meets these.

Get help from a Real Estate company that can ensure you find the most cost-effective option for your operation in Mexico.

> American Industries also offers Real Estate solutions.

As a customs and international trade expert, American Industries can help you design a flow of goods that optimizes logistics and customs cost.

Before your visit, you

can provide American

Industries with a list of

the types of suppliers

you would like to contact

in Mexico to include

them on your

business agenda.

IMPORT AND EXPORT SAVINGS

Take advantage of the free-trade agreements Mexico has with over 40 countries to import your raw materials and export your finished goods.

LOCAL SUPPLIERS Different regions have developed different capabilities, including: injection molding, die casting, precision machining, etc.

YOU SHOULD CONSIDER BEFORE EXPANDING **OPERATIONS**

TO MEXICO

INDUSTRIAL FACILITIES When looking for your industrial facility

in Mexico make sure you know what

the specifications for a suitable

facility for your operations are

It's important to understand the measures implemented and security environment in the area you plan to start up operations.

American Industries recommends adding another level of security to plants by obtaining C-TPAT certification, updating employee security manuals, and establishing emergency contingency plans.

QUALITY CERTIFICATIONS There are regions in Mexico with over 40 years of manufacturing experience. Quality certifications vary depending on the type of industry.

Some companies in these regions have obtained certifications with the highest quality standards, such as NADCAP, AS9100, ISO 9001:2018. and IAFT 16949:2016.

HUMAN TALENT AND SKILLS Mexico has a wide range of skilled technicians, and the employee selection process depends on the nature of your business.

Experts, like those at American Industries can help you find the right talent for your operation to avoid unnecessary recruitment and operational costs.

10 COSTS OF OPERATING IN MEXICO

> Contact an American Industries representative to receive a custom cost model simulation for your operation.

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