

6 KEY ASPECTS

TO EVALUATE A SHELTER SERVICES PROVIDER IN MEXICO

Strong Hometown presence in the selected locations

It is very important that the shelter provider has a local office with strong central staff that includes experts in each of the disciplines to support your operations (finance, accounting, customs, logistics, human resources, purchasing) as well as a strong network with key stakeholders (government agencies, universities, clusters, etc.)



Transparent shelter fees and scope of services

It is very important for your company to have a clear understanding of how the shelter fee charges are determined and what is included in their scope of services.

Robust dedicated on-site shelter personnel

Success in an operation requires a dedicated on-site and highly trained administrative staff that can resolve issues on the spot as they arise with constant communication with your Plant Manager. Some shelter companies with no local office only assign one local shelter coordinator and one administrative assistant for

multiple clients.



Secure and robust IT Platform

Having a robust IT platform can guarantee the continuation of your operations and avoid security risks. Your shelter provider must have a top-of-the-line software platform to properly document all administrative transactions that is accessible to perform audits.



Proven track record in the area

A shelter company with a proven track record knows where to find talent, what a competitive salary package looks like, what union to partner with (if applicable), and where the most competitive areas to locate your plant are.

Having a game-plan for every scenario

The shelter provider will become your partner in execution and guide you through the ins and outs of doing business in Mexico. Shelter providers with years of experience have documented processes and project management software for start-up and transfer of operations.





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