

Why Mexico?

Top 10 Benefits and Production Capabilities in Main Industries



Proximity to large markets in the US, Mexico and Latin America.



Quick turnaround to North American markets.



Skilled, available and affordable workforce: up to 80% in labor cost savings.



Educational support with high-tech training centers.



Quality culture: ISO, AS, NADCAP and other international quality standards.



Supply Chain Integration: mature supply base in key regions in Mexico.



Tariffs savings due to Mexico's Free Trade Agreements with 50 countries.



Tax incentives for manufacturers: no VAT under a shelter scheme.



Legal certainty for intellectual property.




Well-developed soft landing culture to help international manufacturers start up operations in Mexico with a fast-track and risk-free shelter program.

Highlights


Global Companies

have shifted their strategies to focus more on restructuring **global supply chains** to become more resilient, as well as to lower risk and costs.



The Trend of Reshoring

manufactured goods from Mexico **is growing.**



There is also an

accelerated production flow to Mexico due to:


**Cost competitiveness:** Labor costs are just 14% of that for similarly skilled workers in the US.

**20-30% savings in production costs** compared to production in the US (including cost of import/export, logistics, labor, etc.).

Components can be

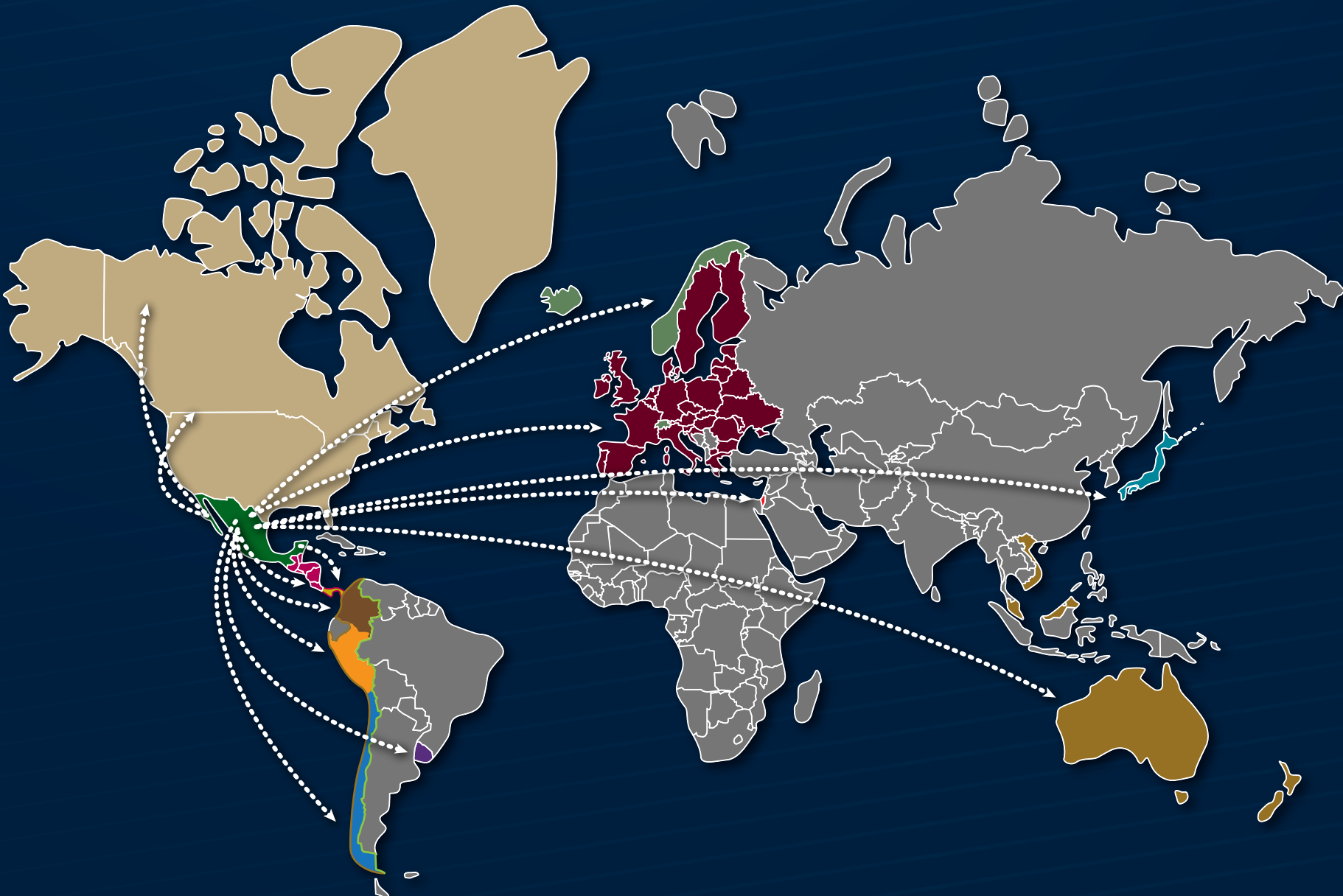
sourced from the US, assembled in Mexico **and shipped back to the U.S. in a short time.**

(It takes 75% less time to transport goods to Mexico compared to China.)



Mexico, open to international trade

TREATY	
	NAFTA/USMCA
	Colombia
	ECA Chile
	Israel
	European Union
	European Free Trade Association
	ECA Uruguay
	Japan
	Central America FTA
	ECA Peru
	Panama
	The Pacific Alliance
	CPTPP





# **Special Economic Benefits**

## **IMMEX Program**

*A foreign company can take advantage of savings under the IMMEX program by operating under the non-incorporated option through a shelter's legal entity.*

*The IMMEX program offers favorable tax benefits to companies that manufacture in Mexico.*

*This program, combined with VAT certification, allows foreign manufacturers to temporarily import raw materials and delay or avoid payment of VAT with the stipulation that finished goods be mainly exported (directly or indirectly) out of Mexico within a government mandated timeframe.*

## **Shelter Program**

### **Services**



Human Resources



Customs



Accounting



Legal,  
Environmental,  
Operational



Purchasing  
Supplies &  
Consumables



Networking



Expatriate  
Support

### **Advantages**

- **Quick start-up of operations**
- **Lower learning curve and costs.**
- **Avoid costly mistakes.**
- **Safe, reduced liabilities and exposure - legal, labor, fiscal and trade.**
- **Full compliance with Mexican laws and regulations.**
- **Maximize savings by taking advantage of economies of scale.**
- **Maintain full control over your operation in Mexico.**
- **Focus on production, service, quality, delivery and technology.**
- **Have access to experienced administrative staff since day one.**

Date of publication: January 2021

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