



## Why Manufacture in Mexico? Top 10 Benefits and Production Capabilities in Main Industries



Proximity to large markets in the US, Mexico and Latin America.



Quick turnaround to North American Markets.



Skilled, available and affordable workforce: up to 80% in labor cost savings.



Educational support: with high-tech training centers.



Quality culture: ISO, AS, NADCAP and other international quality standards.



Supply Chain Integration: mature supply base in key regions in Mexico.



Tariffs savings due to Mexico's Free Trade Agreements with 50 countries.



Tax incentives for manufacturers: no VAT under a Shelter scheme.



Legal certainty for intellectual property.



Developed "Soft Landing" culture to help international manufacturers to start up operations in Mexico with a fast-track and risk-free Shelter program.

### Automotive Industry



- 21 of the world's most important automakers are located in 12 states across Mexico
- 4<sup>th</sup> largest vehicle exporter in the world
- 1 of every 5 manufacturing workers in Mexico are employed in the automotive industry

- Aguascalientes
- Baja California
- Chihuahua
- Coahuila
- State of Mexico
- Guanajuato
- Jalisco
- Morelos
- Nuevo Leon
- Puebla
- San Luis Potosi
- Sonora

#### PROCESS CAPABILITIES IN MX

- Sheet metal
- Light-duty motor vehicles
- Gasoline & engine parts
- Electrical & electric equipment
- Steering & suspension components
- Brake systems
- Transmissions and power trains
- Seating and interior products
- Metal stamping
- Electrical components
- Plastic injection

### Aerospace Industry



- 5 states with the greatest aerospace presence
- Important exporter of aircraft and spacecraft to various countries around the world
- 6<sup>th</sup> most important supplier to the NAFTA market

- Baja California
- Chihuahua
- Nuevo Leon
- Queretaro
- Sonora

#### PRODUCTION CAPABILITIES IN MX

- Braking systems
- Propulsion system components
- Landing system components
- Precision machined parts
- Plastic injection molding parts
- Composite material parts
- Electrical & electronics
- Aircraft interiors
- Aerostructures & sheet metal
- Heat & surface treatment

### Home Appliances Industry



- Manufacturers and suppliers in 12 different states
- Main products exported by Mexico are refrigerators, air conditioners and stoves
- 6<sup>th</sup> most important exporter for appliances in the world are employed in the automotive industry

- Baja California
- Chihuahua
- Coahuila
- Guanajuato
- Jalisco
- Mexico City
- Nuevo Leon
- Queretaro
- San Luis Potosi
- State of Mexico
- Tamaulipas
- Tlaxcala

#### PRODUCTION CAPABILITIES IN MX

- Metallic components & Parts
- Surface treatments
- Plastic components (blow & plastic injection molding)
- Circuits assembly
- PCB (Printed Circuit Boards)
- Wire harnesses
- Painting and coating

### Medical Industry



- Presence in 10 states
- Largest exporter of medical devices in Latin America
- 8<sup>th</sup> largest exporter of medical devices in the world

- Baja California
- Chihuahua
- Coahuila
- Jalisco
- Mexico City
- Morelos
- Nuevo Leon
- Sonora
- State of Mexico
- Tamaulipas

#### PRODUCTION CAPABILITIES IN MX

- Orthopedics and prosthetics
- Dental products
- Image and diagnosis Equipment
- Patient supplies
- Surgical blades
- Plastic, rubber and silicone components
- MedTech devices
- Medical electronic devices
- Catheters
- Breathing and respiratory components

## Partner for Success®

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